



# ELEVATING YOUR MEDICAL GARMENT BRAND

THROUGH HIGH-PERFORMANCE MEDICAL TEXTILES AND EXPERT CONSULTANCY

BEST-IN-CLASS TARGETTED SUPPORT, FIXATION AND COMPRESSION

MAKING HEALTHCARE MORE HUMAN



# FIVE DECADES OF **EXCELLENCE**

## IN SERVICING STRONG MEDICAL GARMENT BRANDS



With more than five decades of experience in the medical textile industry, Tytex is an expert in designing, developing and manufacturing seamless, body-fitted medical fixation and compression textiles. Tytex offer partners state-of-the art development processes and European manufacturing capabilities which significantly impact customer cost structures, sales processes and perception in the marketplace by enabling short time to market developments, outstanding quality and high yield at low costs.

### WITH A TRIED AND TESTED WAY OF WORKING WITH PARTNERS

Tytex A/S is a world-leading company within medical fixation and compression textiles.

For more than five decades, we have developed, produced and sold textiles for special medical needs ranging from post-op garments to incontinence and maternity care.

Our products are developed to make the lives of our customers as well as end-users better, safer and easier. We partner globally with distributors and healthcare companies operating within private label products in the medical garment category.

We understand that not all medical textile companies similar and markets are different and require different efforts. Therefore, we have created a unique way of cooperating with our partners. When applying this approach ensure that we always meet if not exceed your

business needs and ambitions. We also ensure that the capabilities of both organisations as well as the strategic fit are respected and optimally utilised.

We analyse, map out and qualify the future partnership – visualising potential challenges and identify the optimal plan for the cooperation process. A mutually beneficial partnership is quickly established and this overall structure ensures that both parties – your business and Tytex – evolve, grow and learn from the partnership.

### OPTIMAL SERVICE LEVEL ALWAYS ENSURED

By applying and developing this approach for the better part of five decades we are ensuring that the services we offer is carefully balanced to your business needs. We have a proven track-record for helping our business partners grow and succeed in a continually changing and evermore competitive marketplace.

When entering a partnership with Tytex we deliver what you need, when and where you need it and during the process we challenge you in order to make you and your brand shine and succeed.

We are confident when stating that you will know that Tytex is the optimal partner for you and your business once you let us help you succeed.

**Yours truly**

Jam Dam  
CEO, Tytex

## OUR **PROMISE TO YOU**

- A SECURE AND RELIABLE SUPPLY CHAIN - THROUGH OWN MANUFACTURING IN EU
- BEST-IN-CLASS MEDICAL KNOW HOW AND ADVANCED R&D FACILITIES
- MARKET-LEADING CONSULTANCY
- INDUSTRY LEADING SATISFACTION RATES
- DEDICATED CUSTOMER CARE
- EXCEPTIONALLY HIGH PRODUCT QUALITY
- OUTSTANDING MARKETING SUPPORT





# AGILE PROCESSES, LEAN PRINCIPLES AND EUROPEAN MANUFACTURING ENSURING YOU FAST TIME TO MARKET

Our unique business concept for developing and strengthening your business is built around the principles of agility, lean and fast-time to market considerations.

With your current business as a starting point the process with us will ensure a safe and tried and tested procedure for the development of your customized garments. Every step from idea to implementation is closely followed and documented. By this way of working we ensure a continually deepening relationship, the highest level of quality as well as adherence to all time frames.

This process also ensures your business growth by giving you a competitive advantage because of low cost, agile sales processes rapid time-to-market and an outstanding perception in the marketplace due to superior quality and high yield at low costs.

At Tytex, we develop and produce all our medical textile garments according to EU standards, in EU currencies and with short delivery times. Thanks to our Europe based and highly automated production facilities, our customers benefit not only from a highly skilled work force, but also our ability to keep production costs low. This means a reliable and stable supply chain delivering quality products at the best possible prices.

Like no other company Tytex is able to make your medical garments the right way — providing excellent value for money, European production facilities and a possibility of ordering high quality products at low MOQs.

## OUR TRIED AND TESTED PARTNERSHIP PROCESS - ILLUSTRATED

### STAGE 1: PROTOTYPE DEVELOPMENT PHASE

TYTEX	YOU	TYTEX	YOU
DEVELOPMENT OF PROTOTYPES	FEEDBACK ON PROTOTYPES	REITERATION AND IMPLEMENTATION OF CUSTOMER INSIGHTS	INPUT TO MODIFIED PROTOTYPE
1 - 2 WEEKS	1 - 2 WEEKS	1 - 2 WEEKS	1 - 2 WEEKS

INCLUDING:

- Two corrective feedback loops on alterations to existing products
- Three to four corrective feedback loops on new models
- One prototype size M or L in one colour

GATE

### STAGE 2: SAMPLE DEVELOPMENT PHASE

TYTEX	YOU	TYTEX	YOU
PRODUCTION OF SAMPLES	SAMPLES RECEIVED FOR USER TESTS AND EVALUTATION	MODIFICATION OF SAMPLES	FINAL FEEDBACK AND FIRST ORDER
2 - 3 WEEKS	1 - 3 MONTHS	1 - 2 WEEKS	1 - 2 WEEKS

INCLUDING:

- Two corrective feedback loops
- Ten evaluation samples in white or black and in sizes M and L
- A total of maximum 20 samples in white or black

GATE

### STAGE 3: PRODUCTION AND DELIVERY

TYTEX	YOU
PRODUCTION OF GARMENTS	DELIVERY
4 - 6 WEEKS	3 - 6 MONTHS





OEKO-TEX®  
CONFIDENCE IN TEXTILES  
STANDARD 100  
6234-7001 DTI  
Tested for harmful substances.  
www.oeko-tex.com/standard100



Making postsurgical products latex free, Oeko-Tex certified and making sure the products adhere to all existing medical legislation as well as applying best in class quality standards throughout our operation ensures our partners have premium products and patients find comfort during their entire postoperative experience.

# YOUR MEDICAL **GARMENT PARTNER**

## WITH A STRONG TECHNOLOGY PLATFORM

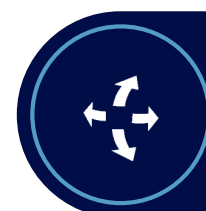
When it comes to designing, developing and manufacturing seamless, body fitted medical fixation and compression garments, Tytex is the expert.

Our technology platform is centered around weft (circular) and warp (mesh) knitting technologies and today Tytex is an OEM and medical garment supplier to some of the largest global medical brands as well as the preferred partner for global distributors of medical garments and textiles.

By means of our two technologies and many years of experience and vast know-how, we deliver garment solutions that will provide support all over the body as well as create optimal conditions for the end-users healing process.

No matter what type of garment, our textiles have features which will benefit the medical condition it is intended for. Also, no other medical textile manufacturer operates professionally with the four unique parameters which Tytex offer.

### THE UNIQUE PRODUCT FEATURES **YOU ACCESS WITH TYTEX**



#### **4-WAY STRETCH**

The textile will adapt to the body shape at all times



#### **REAL SEAMLESS**

No seams guaranteed in the wound or scar area as well as any other critical areas



#### **TARGETTED COMPRESSION AND FIXATION**

The textiles are designed to provide the perfect compression and fixation exactly where needed



#### **FACT-BASED SIZING**

Size concepts based on statistics and proven body measurements – all ensuring fit in all sizes

[CLICK HERE](#) - FOR MORE INFO ON TYTEX' TECHNOLOGIES



MAKING HEALTHCARE MORE HUMAN



We are very interested in engaging in a further dialogue with you regarding your brand and your business needs.

**Please contact us should you want us to help you with developing and manufacturing any medical garment solution.**

**TYTEX®**

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